



FOR IMMEDIATE RELEASE
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Citi Appoints Hajime Higuchi as Head of M&A for Japan Investment Banking and Yoshinobu Agu as Head of Head of Sponsor Coverage for Japan

TOKYO – Citi today announced the appointment of Hajime Higuchi as Head of Mergers & Acquisitions (M&A) for Japan Investment Banking and Yoshinobu Agu as Head of Sponsor Coverage for Japan, effective October 1, 2026. Higuchi and Agu will report to Akira Kiyota and Taiji Nagasaka, Co-Heads of Japan Investment Banking. In addition, Higuchi will have a matrix reporting line to Colin Banfield, Head of Asia M&A.

Higuchi joins Citi from Nomura, where he most recently served as International Head of M&A since 2020 and a member of the firm's Global Investment Banking Executive Committee since 2013. With more than 30 years of investment banking experience across Japan, Asia, Europe and the United States, he has advised on more than 250 domestic and cross-border transactions across a broad range of industries. Prior to joining Nomura, he held investment banking roles at J.P. Morgan Securities and Sanwa Bank.

Agu, who currently leads Citi's Japan M&A business, has been appointed as Head of Sponsor Coverage (including coverage for financial sponsors, as well as infrastructure and real estate funds) for Japan Investment Banking. In this role, he will lead the coverage of financial sponsors and strategic investors, a strategic growth priority for the franchise. Agu brings extensive experience advising clients on domestic and cross-border M&A transactions, as well as equity and debt financing transactions. He joined Citi's predecessor firm in 1999 and has held senior client coverage responsibilities across several sectors.

Akira Kiyota, Co-Head of Japan Investment Banking, said: "These appointments reflect our continued investment in our Japan Investment Banking franchise. Hajime's global M&A experience and Yoshinobu's extensive client and transaction expertise further strengthen our ability to support clients across Japan and internationally."

About Citi

Citi is a preeminent banking partner for institutions with cross-border needs, a global leader in wealth management and a valued personal bank in its home market of the United States. Citi does business in more than 180 countries and jurisdictions, providing corporations, governments, investors, institutions and individuals with a broad range of financial products and services.

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